

RECENT SUCCESSSES

CALIFORNIA Q1 2019

MARKET OPPORTUNITIES

Accounts with:

- Premium volume to contain exposure, typically in excess of \$350,000
- Majority of payroll in California
- Engaged management team

Contractors

Manufacturing

Healthcare

Agriculture

LAST QUARTER HIGHLIGHTS

Our Q1 Account Premiums Ranged from \$350,000 to \$1,500,000

Sanitation Service – Retro Plan

Wholesale Bakery – Guaranteed Cost

Framing Contractor – Guaranteed Cost

General Contractor – Retro Plan

Food Manufacturing – Guaranteed Cost

Landscaping Services – Guaranteed Cost

Almond Growers – Large Deductible

Country Club – Guaranteed Cost

Nurse Association – Guaranteed Cost

SERVICE EXCELLENCE

Utilizing our
24/7 Injury
Helpline



Reduce claim
frequency by

40%
or more.

Averaging
fewer than

70

cases per
adjuster



Our **Claims
Examiners**
carry
exceptionally
low caseloads.

Our **Pharmacy
Management
Program**
stops over

80%

of post-
surgical **opioid**
prescriptions
after the first fill.



Motor vehicle
deaths are the

#1

cause of
work-related
fatalities in
the US.



Contact your
underwriter to
learn more about
our **Fleet Safety
Toolkit**.



Alaska National
INSURANCE COMPANY

SERVICE LEADER IN COMMERCIAL INSURANCE