

RECENT SUCCESSSES

INLAND NORTHWEST Q1 2019



Coverage You've
Been Looking For:

CYBER SUITE

Coming soon! Five coverages, one enhancement. Our new Cyber Suite enhancement, available as an endorsement to General Liability policies is built on broad coverage, great pricing, and strong service.

Cyber Suite includes:

- Data Compromise Response
- Computer Attack and Cyber Extortion Expense
- Data Compromise Liability
- Network Security Liability
- Electronic Media Liability

LAST QUARTER HIGHLIGHTS

Our Q1 Account Premiums Ranged from \$31,000 to \$779,000

Building and Structure Demolition – Property, Auto, IM

Dry Good Storage Warehouse – Property, GL, IM, Auto, Umbrella

Building Supply – Workers' Compensation

Sand and Gravel – Site Prep Work – Property, GL, Crime, Auto, Umbrella, IM

Automotive Dealer – Property, GL, Crime, Auto, Umbrella, IM

Land Grading / Sewer and Water Contractor – Property, GL, Auto, Umbrella

Core Drilling – Property, Auto, Workers' Compensation

Power Line, Electrical Substation, Fiber Optic Contractor – Property, GL, IM, Auto, Umbrella

Full Service Restaurant – Property, GL, Auto, Umbrella

Equipment and Party Rental – Workers' Compensation

Tool Manufacturing – Workers' Compensation

SERVICE EXCELLENCE

39%

*of 2016
cyber-attacks
were against
manufacturers.*



*Contact your
Underwriter
to learn how
Cyber Suite
protects your
insureds.*

10%

*of drivers cause
40%
of accidents*



*Learn how our
Fleet Safety
Toolkit can help
your insureds
attract and retain
safer drivers.*

Utilizing our
**24/7 Injury
Helpline**



**Reduce claim
frequency by**

**40%
or more!**

Averaging
fewer than

70

**cases per
adjuster**



*Our Claims
Examiners
carry
exceptionally
low caseloads.*



SERVICE LEADER IN COMMERCIAL INSURANCE